

Wholesaler - Projection - Onboard - Monthly Wise (With 5 Retailer - 5)													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Retailer 5	36	72	108	144	180	216	252	288	324	360	396	432	2,808
Wholesaler	180	360	540	720	900	1,080	1,260	1,440	1,620	1,800	1,980	2,160	14,040
Wholesaler - Projection - Package - Monthly Wise (With 5 Retailer - 5)													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Retailer 5	18	36	54	72	90	108	126	144	162	180	198	216	1,404
Wholesaler	90	180	270	360	450	540	630	720	810	900	990	1,080	7,020
Wholesaler - Projection - Incentive From Package Sales Commission - (Package Sold By Team - Monthly Target) x Incentive Amount													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Incentive Amount	120	100	80	60	60	60	60	60	60	60	60	60	
Retailer 5	2,160.00	3,600.00	4,320.00	4,320.00	5,400.00	6,480.00	7,560.00	8,640.00	9,720.00	10,800.00	11,880.00	12,960.00	87,840.00
Wholesaler	10,800.00	18,000.00	21,600.00	21,600.00	27,000.00	32,400.00	37,800.00	43,200.00	48,600.00	54,000.00	59,400.00	64,800.00	439,200.00
Incentive + Onboard - 1st Year													527,040.00
Wholesaler - Projection - Second Year Onwards													
Onboard (Direct)	312	Package Projection			12,960	Revenue Projection			777,600	Onboard	15,600.00	Total	793,200.00