

Retailer - Projection - Onboard - Monthly Wise													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Direct	24	24	24	24	24	24	24	24	24	24	24	24	288
End Users	12	48	84	120	156	192	228	264	300	336	372	408	2,520
Total	36	72	108	144	180	216	252	288	324	360	396	432	2,808
Retailer - Projection - Package - Monthly Wise													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Direct	12	12	12	12	12	12	12	12	12	12	12	12	144
End Users	6	24	42	60	78	96	114	132	150	168	186	204	1,260
Total	18	36	54	72	90	108	126	144	162	180	198	216	1,404
Retailer - Projection - Incentive From Package Sales Commission - (Package Sold By Team - Monthly Target) x Incentive Amount													
Duration	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	7th Month	8th Month	9th Month	10th Month	11th Month	12th Month	Total
Incentive Amount	300	260	220	180	180	180	180	180	180	180	180	180	
Direct	3,600.00	3,120.00	2,640.00	2,160.00	2,160.00	2,160.00	2,160.00	2,160.00	2,160.00	2,160.00	2,160.00	2,160.00	28,800.00
End Users	1,800.00	6,240.00	9,240.00	10,800.00	14,040.00	17,280.00	20,520.00	23,760.00	27,000.00	30,240.00	33,480.00	36,720.00	231,120.00
Total	5,400.00	9,360.00	11,880.00	12,960.00	16,200.00	19,440.00	22,680.00	25,920.00	29,160.00	32,400.00	35,640.00	38,880.00	259,920.00
Incentive + Onboard - 1st Year													259,920.00
Retailer - Projection - Second Year Onwards													
Onboard (Direct)	312	Package Projection			2,592	Revenue Projection			466,560	Onboard	15,600.00	Total	482,160.00